PNC Bank Appoints Leadership Team For New Kansas City Market

Dale Klose to serve as Regional President; Terry D'Amore as Head of Corporate Banking; Kim Herman as Client and Community Relations Director



Dale Klose, PNC Bank Regional President, Kansas City

KANSAS CITY, Jan. 30, 2017 – PNC Bank, N. A. has named the leadership team for its expanded market presence in the Kansas City region. Dale Klose will serve as the regional president, Terry D'Amore as head of Corporate Banking and Kim Herman as director of Client and Community Relations, effective immediately.

Earlier this year, PNC announced plans to expand its efforts in the area by introducing its local leadership model and hiring additional employees to serve large and middle market companies. Today's announcement further increases PNC's presence and commitment to the Kansas City region. PNC currently employs more than 600 professionals in its Midland Loan Services unit based in Overland Park, where they provide a variety of solutions for the commercial real estate finance industry. The team at Midland Loan Services is complemented by professionals in technology and operations, as well as PNC Mortgage in representing PNC in the region.

"The Kansas City metro area continues to be a bright spot for job growth. There is significant opportunity for PNC to support that growth with the delivery of corporate banking services," said Lou Cestello, head of PNC Regional Markets. "Through our Midland Loan Services group we are already proud to call Kansas City home. Expanding our efforts to provide Main Street banking and financial solutions is a natural extension of our presence in the region."

"Additionally, as we bring our locally-focused regional president business model to Kansas City, we look forward to further building on the philanthropic commitment to the community that our Midland team has in place," Cestello added.

In providing executive leadership for PNC in Kansas City, Dale Klose brings more than 30 years of banking experience to his role as regional president. During his career, Klose has taken on senior management responsibilities for a number of areas including national sales, large corporate, specialized industries, treasury management, international and retail banking. Most recently, he served as chief operating officer for PNC's Office of the Regional Presidents, a position where he led a range of strategic initiatives.

Leading PNC's efforts to provide solutions to large and middle market companies is Terry D'Amore who now serves as the local head of Corporate Banking. A 25-year veteran of PNC and a resident of the greater Kansas City region, D'Amore adds extensive experience as a Treasury Management professional. Prior to assuming his new role, D'Amore was a national sales manager overseeing PNC teams with expertise in healthcare payment, as well as financing solutions for energy companies and financial institutions.

D'Amore also previously served as Chief Executive Officer of Whitebridge Financial in Ohio. In addition, he

served as President of Card Services at UMB Bank in Kansas City where he led business development and strategic initiatives for the bank's commercial and consumer cards.

Rounding out PNC’s Kansas City leadership team is Kim Herman who will lead local philanthropic and community relations initiatives as the director of client and community relations. Herman, who will relocate to the region, is currently PNC’s client and community relations director for Central Illinois. She brings nearly 25 years of PNC experience to the market, and has worked in several areas, including retail, business banking and marketing.

PNC Bank, National Association, is a member of The PNC Financial Services Group, Inc. (NYSE: PNC). PNC is one of the largest diversified financial services institutions in the United States, organized around its customers and communities for strong relationships and local delivery of retail and business banking; residential mortgage banking; specialized services for corporations and government entities, including corporate banking, real estate finance and asset-based lending; wealth management and asset management. For information about PNC, visit www.pnc.com.

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