# PNC Bank Further Expands Regional President Model In California, Names Leaders For Orange County-Inland Empire, Greater Los Angeles Metropolitan Area

PITTSBURGH, Oct. 25, 2021 – PNC Bank, N.A. announced the appointment of two new regional presidents in California, further expanding its local leadership and decision-making model in the state.



**Left**: Todd Wilson, regional president for the Greater Los Angeles Metropolitan Area. **Right:** Jarrod Ingle, regional president and head of Corporate Banking for the Orange County-Inland Empire market.

Jarrod Ingle joins PNC as the regional president and head of Corporate Banking for the Orange County-Inland Empire market and Todd Wilson assumes responsibilities as regional president for the Greater Los Angeles Metropolitan Area. The continued implementation of the regional president model across the state follows the appointment earlier this year of Alan Prohaska as regional president and head of Corporate Banking for San Diego.

“The regional president model that enables PNC’s Main Street approach to working with clients is the key differentiator for us in the markets we serve. Jarrod and Todd are the ideal leaders to help us extend this local decision-making model further across California, both bringing deep experience and knowledge of their markets, along with an established history of successfully supporting clients across a range of industries,” said Laura MacNeil, Office of the Regional Presidents territory executive for the West at PNC.

In his role as regional president Ingle will lead the Orange County-Inland Empire market, overseeing business development, client relationships and will help lead PNC’s local philanthropic initiatives. Additionally, as head of Corporate Banking, Ingle serves as the senior executive leading business development and relationship management for middle market and large corporate banking clients. Responsibilities for which he has established a history of success, Ingle brings 25 years of banking experience to PNC and previously worked for a nationally branded commercial bank where he led the local middle market banking team and served as a senior representative at various business community, civic and legislative events.

“There is tremendous opportunity for us to meet the needs of middle market and large corporate banking clients across California. Jarrod brings a depth of knowledge and experience in supporting the local market and corporate banking clients in the region. He is the right leader, joining us at the right time to oversee our efforts locally in Orange County and Inland Empire as PNC continues to build a coast-to-coast footprint,” said Beth Karlson, co-head of Middle Market and Large Corporate Banking for PNC.

Wilson, as regional president, will lead the delivery of PNC's Main Street Bank model in the Greater Los Angeles Metropolitan Area. This includes overseeing and supporting business development and client relationships across every line of business, in addition to leading the delivery of PNC's community commitment value and philanthropic focus on supporting the local markets in which it operates.

Wilson joins PNC having served for more than 25 years in a variety of senior executive roles that span private equity, leverage lending, specialty finance and general corporate finance roles. In addition to this experience, Todd also was a managing director for the City of Los Angeles. There, he developed and led the city's strategy to support small businesses and entrepreneurs.

Combined, Ingle and Wilson bring some 50 years of financial services and leadership experience to markets where PNC currently serve clients through several business areas, including PNC Real Estate; Business Credit; Fortis Advisors; Harris Williams; PNC Private Bank, Retail Banking; and PNC Mortgage. Together, they will lead the effort to provide customers in each region with access to the full range of PNC's services and capabilities, in addition to delivering on a longstanding corporate commitment to supporting the local community.

PNC Bank, National Association, is a member of The PNC Financial Services Group, Inc. (NYSE: PNC). PNC is one of the largest diversified financial services institutions in the United States, organized around its customers and communities for strong relationships and local delivery of retail and business banking including a full range of lending products; specialized services for corporations and government entities, including corporate banking, real estate finance and asset-based lending; wealth management and asset management. For information about PNC, visit www.pnc.com.

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