The PNC Financial Services Group Reports Second Quarter 2001 Earnings

PRNewswire PITTSBURGH

The PNC Financial Services Group, Inc. (NYSE: PNC) today reported second quarter 2001 earnings of \$295 million or \$1.00 per diluted share compared with earnings from continuing operations of \$299 million or \$1.01 per diluted share for the second quarter of 2000. Excluding a \$22 million or \$0.08 per diluted share net loss from venture capital activities, second quarter 2001 results increased 7 percent to \$317 million or \$1.08 per diluted share. Reported earnings for the second quarter of 2000, which include the residential mortgage banking business that was sold in January 2001, were \$315 million or \$1.06 per diluted share. Return on average common shareholders' equity was 18.13 percent and return on average assets was 1.67 percent for the second quarter of 2001 compared with 21.91 percent and 1.68 percent, respectively, for the second quarter of 2000.

"The diversity of PNC's businesses helped to mitigate the impact of a weaker economic environment. BlackRock and PFPC had a particularly strong quarter and the Regional Community Bank continued to grow its transaction deposit base," said James E. Rohr, chairman, president and chief executive officer of The PNC Financial Services Group. "Corporate Banking and other businesses that have greater exposure to equity and capital markets were negatively impacted. However, we are pleased that asset quality remained relatively stable as a result of continued actions to downsize our institutional lending business," said Rohr.

SECOND OUARTER 2001 HIGHLIGHTS

- -- Excluding venture capital activities, noninterest income grew 10 percent in the second quarter of 2001 compared with the prior-year quarter.
- -- BlackRock's and PFPC's earnings grew 26 percent and 50 percent, respectively, compared with the second quarter of 2000.
- -- Regional Community Banking's core earnings grew 10% compared with the prior-year quarter, primarily driven by a 10% increase in transaction deposits.
- -- Loans declined \$6.4 billion from December 31, 2000 to \$44.2 billion at June 30, 2001, as a result of ongoing efforts to reduce balance sheet leverage, and lending revenue was 23 percent of total revenue in the second guarter of 2001.
- -- The loan to deposit ratio improved to 96 percent at June 30, 2001 compared with 108 percent at June 30, 2000 and 121 percent at September 30, 1998 prior to the implementation of balance sheet downsizing initiatives.
- -- Nonperforming assets remained relatively stable, increasing \$4 million during the quarter to \$390 million at June 30, 2001. Net charge-offs were \$45 million or 0.40 percent of average loans for the second quarter of 2001.

SECOND QUARTER 2001 INCOME STATEMENT REVIEW

Taxable-equivalent net interest income of \$569 million for the second quarter of 2001 increased \$19 million or 3 percent compared with the second quarter of 2000 and the net interest margin widened 13 basis points to 3.76 percent for the second quarter of 2001. The increases were primarily due to the positive impact of transaction deposit growth and a lower rate environment that was partially offset by the impact of continued downsizing of the loan portfolio.

The provision for credit losses was \$45 million for the second quarter of 2001 and equaled net charge-offs compared with \$35 million for the second quarter of 2000.

Noninterest income was \$720 million for the second quarter of 2001 and included \$30 million of venture

capital losses. Excluding venture capital gains and losses in both years, noninterest income increased 10 percent compared with the second quarter of 2000 primarily due to growth in asset management and processing revenue.

Asset management fees of \$214 million for the second quarter of 2001 increased \$18 million or 9 percent compared with the second quarter of 2000. The increase was primarily driven by new institutional business at BlackRock, partially offset by the impact of weak equity markets on investment management and trust revenue in PNC Advisors. Assets under management were \$260 billion at June 30, 2001, a 16 percent increase compared with June 30, 2000. Fund servicing fees of \$182 million for the second quarter of 2001 increased \$18 million or 11 percent compared with the second quarter of 2000 primarily due to existing and new client growth. At June 30, 2001, PFPC provided accounting/administration services for \$502 billion of pooled investment assets and provided custody services for \$442 billion of customer assets. The comparable amounts were \$449 billion and \$416 billion, respectively, at June 30, 2000. PFPC serviced in excess of 45 million shareholder accounts at June 30, 2001 compared with 41 million a year ago.

Service charges on deposits were \$54 million for the second quarter of 2001, up 8 percent compared with the same period last year primarily due to an increase in transaction deposit accounts. Brokerage fees were \$55 million for the second quarter of 2001 compared with \$60 million for the second quarter of 2000. The decrease was primarily due to a decline in equity markets activity. Consumer services revenue of \$58 million for the second quarter of 2001 increased \$7 million or 14 percent compared with the prior-year quarter primarily due to the expansion of PNC's ATM network and the increase in transaction deposit accounts.

Corporate services revenue was \$76 million for the second quarter of 2001 compared with \$80 million for the second quarter of 2000. Higher commercial mortgage servicing and treasury management revenue was more than offset by valuation adjustments of other assets and lower commercial mortgage-backed securitization gains.

Equity management, which is comprised of venture capital activities, reflected net losses of \$30 million for the second quarter of 2001 compared with \$48 million of net gains for the second quarter of 2000. The decrease primarily resulted from a decline in the estimated fair value of partnership and direct investments. At June 30, 2001, equity management had venture capital investments totaling approximately \$700 million with net unrealized appreciation of \$38 million.

Net securities gains were \$17 million for the second quarter of 2001. The gains were mostly offset by \$10 million of valuation adjustments that are reflected in corporate services revenue. Other noninterest income was \$94 million for the second quarter of 2001 compared with \$79 million for the second quarter of 2000. The increase was primarily due to residential mortgage loan securitizations.

Noninterest expense was \$789 million and the efficiency ratio was 58 percent in the second quarter of 2001 compared with \$780 million and 57 percent, respectively, during the second quarter of 2000. The increases were primarily related to the expansion of asset management and processing businesses.

SECOND QUARTER 2001 BALANCE SHEET REVIEW

The Corporation has been pursuing a number of initiatives designed to improve the risk and return characteristics of its lending businesses. These include the sale of the residential mortgage banking and credit card businesses, exiting certain non-strategic institutional lending businesses and the continued downsizing of the indirect automobile lending portfolio. These actions have resulted in a reduction of the loan to deposit ratio to 96 percent at June 30, 2001, down from 121 percent at September 30, 1998 prior to the implementation of balance sheet downsizing initiatives.

Total assets were \$70.0 billion at June 30, 2001 compared with \$75.7 billion at June 30, 2000 prior to the sale of PNC's residential mortgage banking business. On the same basis, average interest-earning assets were \$60.0 billion for the second quarter of 2001 compared with \$64.8 billion for the second quarter of 2000. The decrease was primarily due to an \$8.7 billion reduction in loans and loans held for sale that resulted from the sale of the residential mortgage banking business and other balance sheet downsizing initiatives, partially offset by a \$3.7 billion increase in securities available for sale that primarily resulted from the securitization of certain residential mortgage loans.

Average deposits from continuing operations were \$45.4 billion and represented 64 percent of total sources of funds for the second quarter of 2001 compared with \$45.5 billion and 66 percent, respectively, in the second quarter of 2000. While total deposits remained essentially unchanged, an increase in transaction deposits of \$2.3 billion or 8% was mostly offset by a \$2.2 billion decrease in higher-cost retail certificates and wholesale deposits.

Average borrowed funds declined to \$14.0 billion for the second quarter of 2001 compared with \$19.4 billion for the second quarter of 2000 prior to the sale of PNC's residential mortgage banking business.

Shareholders' equity totaled \$6.7 billion at June 30, 2001. The regulatory capital ratios are estimated to be 8.1 percent for leverage, 8.9 percent for tier I and 12.7 percent for total risk-based capital. During the second quarter of 2001, PNC repurchased 1.1 million shares of common stock. Common shares outstanding at June 30, 2001 were 288.5 million.

ASSET QUALITY REVIEW

Nonperforming assets were \$390 million at June 30, 2001 compared with \$386 million and \$353 million at March 31, 2001 and June 30, 2000, respectively. The ratio of nonperforming assets to total loans, loans held for sale and foreclosed assets was .85 percent at June 30, 2001 compared with .81 percent at March 31, 2001 and .67 percent at June 30, 2000. The increase primarily resulted from the downsizing of the loan portfolio.

The allowance for credit losses was \$675 million and represented 1.53 percent of period-end loans and 180 percent of nonperforming loans at June 30, 2001. The comparable ratios were 1.48 percent and 201 percent, respectively, at March 31, 2001 and 1.34 percent and 217 percent, respectively, at June 30, 2000. Net charge-offs were \$45 million or .40 percent of average loans in the second quarter of 2001. The comparable amounts were \$80 million or .65 percent, respectively, in the first quarter of 2001 and \$34 million or .27 percent, respectively, in the second quarter of 2000.

BUSINESS RESULTS

| | Earnings | | able-eq | Retur uivalent | | d Capital |
|---|-------------------|------|-----------|-------------------|-------|-----------|
| Quarter ended - dollars in | - | | , | | | |
| PNC Bank | 2001 | 2000 | 2001 | 2000 | 2001 | 2000 |
| Regional Com Banking Corporate Bar | \$177 | | | | | 23% 18 |
| Total PNC Ba | nk 219 | 20 |)8 750 | 720 | 22 | 22 |
| Secured Finance PNC Real Estat | | | | | | |
| Finance PNC Business Total Secured | 18 Credit 14 | | | 57 18 3 29 | | |
| Finance Total Bankin | | | | | | |
| Asset Manager and Processing | g | | | | | |
| PNC Advisors BlackRock PFPC | 26 | 21 | 135 | | 25 | 27 |
| Total Asset Mand Procession Total busines | anagemei ng 80 | nt | | | | 27 |
| results | | | | | 23 | 23 |
| Results from continuing | (==) | (/ | , , | (-) | | |
| operations Discontinued | | 299 | 1,289 | 1,278 | 18 | 21 |
| operations Total | | 16 | | | | |
| Consolidate | d \$295 | \$31 | L5 \$1,28 | 89 \$1,2 | 278 1 | .8 22 |

PNC Bank - Regional Community Banking earned \$177 million for the second quarter of 2001, an increase of 16 percent compared with the same quarter in 2000 primarily due to strong business growth and net securities gains. Excluding net securities gains in 2001, earnings increased 10 percent primarily driven by growth in transaction deposits, higher noninterest income and aggressive expense management. Corporate Banking's earnings declined to \$42 million for the second quarter of 2001 compared with \$56 million for the second guarter of 2000. The decrease was primarily attributable to higher credit costs, the

impact of continued downsizing and valuation adjustments of other assets.

Secured Finance - PNC Real Estate Finance earned \$18 million for the second quarter of 2001 compared with \$20 million for the second quarter of 2000. The prior-year quarter benefited from commercial mortgage-backed securitization gains that were not repeated due to weakness in the capital markets. Excluding these gains from the prior year, earnings increased 20 percent primarily due to higher commercial mortgage loan servicing income. PNC Business Credit earned \$14 million for the second quarter of 2001, a 10 percent increase compared with the second quarter of 2000 primarily due to an increase in revenue associated with loan growth.

Asset Management and Processing - PNC Advisors earned \$39 million for the second quarter of 2001 compared with \$45 million during the same period last year. The decrease was primarily due to lower revenue that resulted from weak equity markets. BlackRock earned \$26 million for the second quarter of 2001, a 26 percent increase compared with the same period in 2000 primarily resulting from new institutional business. PFPC's earnings were \$15 million for the second quarter of 2001 compared with \$10 million during the same period in 2000. The increase was primarily due to new and existing client growth. Cash earnings for PFPC, which exclude goodwill amortization, increased 25 percent in the period-to-period comparison to \$25 million for the second quarter of 2001.

Total business financial results differ from consolidated results from continuing operations primarily due to differences between management accounting practices and generally accepted accounting principles, divested and exited businesses in the prior year, equity management activities, minority interests, residual asset and liability management activities, eliminations and unassigned items, the impact of which is reflected in the "Other" category.

RECORDED COMMENTS ON SECOND QUARTER 2001 RESULTS

Recorded comments providing further information regarding the topics addressed in this earnings release will be available for one week, beginning on July 19, by calling 1-888-567-0671. The recorded comments may include our earnings outlook and other forward-looking information and are subject to the cautionary statements set forth below in this press release.

FORWARD-LOOKING STATEMENTS

This press release and other statements by the Corporation may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act with respect to the outlook for earnings, revenues and asset quality, other future financial or business performance, strategies and expectations. Forward-looking statements are typically identified by words such as "believe," "expect," "anticipate," "intend," "outlook," "position" and similar expressions, or future or conditional verbs such as "will," "should," "would," and "could." Forward-looking statements are subject to numerous assumptions, risks and uncertainties. Forward-looking statements speak only as of today and PNC assumes no duty to update them.

In addition to factors previously disclosed in PNC's SEC reports (accessible on the SEC's website at http://www.sec.gov/ and on PNC's website at http://www.pnc.com/), the following factors, among others, could cause actual results to differ materially from forward-looking statements or historical performance: (1) adjustments to recorded results of the sale of the residential mortgage banking business after final settlement is completed; (2) changes in economic or industry conditions, the interest rate environment or financial and capital markets, which could result in: a deterioration in credit quality and increased credit losses; an adverse effect on the allowance for loan losses; reduced demand for credit or fee-based products and services, net interest income, value of assets under management and assets serviced, value of debt and equity investments, or value of on-balance sheet and off- balance-sheet assets; or changes in the availability and terms of funding necessary to meet PNC's liquidity needs; (3) relative investment performance of assets under management; (4) the introduction, withdrawal, success and timing of business initiatives and strategies, decisions regarding further reductions in balance sheet leverage, and PNC's inability to realize cost savings or revenue enhancements, implement integration plans and other consequences of mergers, acquisitions, restructurings and divestitures; (5) customer borrowing, repayment, investment and deposit practices and their acceptance of PNC's products and services; (6) the impact of increased competition; (7) the means PNC chooses to redeploy available capital, including the extent and timing of any share repurchases and investments in PNC businesses; (8) the inability to manage risks inherent in PNC's business; (9) the unfavorable resolution of legal proceedings; (10) the denial of insurance coverage for claims made by PNC; (11) an increase in the number of customer or counterparty delinquencies, bankruptcies or defaults that could result in, among other things, increased credit and asset quality risk, a higher loan loss provision and reduced profitability; (12) the impact, extent and timing of technological changes; and (13) actions of the Federal Reserve Board and legislative and regulatory actions and reforms.

The PNC Financial Services Group, Inc., headquartered in Pittsburgh, is one of the nation's largest diversified financial services organizations, providing regional community banking, corporate banking, real estate finance, asset-based lending, wealth management, asset management and global fund services.

[TABULAR MATERIAL FOLLOWS]

Consolidated Financial Highlights

From net income Return on

equity

Average common shareholders'

18.13 % 21.91 % 18.47 % 21.81 %

| The PNC Financial Services Group, Inc. |
|--|
| Three months ended Six months ended Dollars in millions, except per June 30 June 30 share data 2001 2000 2001 2000 |
| Revenue |
| Cash Earnings (a) Continuing operations \$324 \$328 \$619 \$659 Discontinued operations 16 40 22 Before cumulative effect of accounting change 324 344 659 681 Cumulative effect of accounting change (5) Net income from cash earnings \$324 \$344 \$654 \$681 |
| Per common share Diluted earnings Continuing operations \$1.00 \$1.01 \$1.89 \$2.02 Discontinued operations Before cumulative effect of accounting change 1.00 1.06 2.03 2.09 Cumulative effect of accounting change (.02) Net income \$1.00 \$1.06 \$2.01 \$2.09 Diluted cash earnings (a) Continuing operations \$1.10 \$1.10 \$2.10 \$2.21 Discontinued operations Before cumulative effect of accounting change 1.10 1.16 2.24 2.29 Cumulative effect of accounting change (.02) Net income from cash earnings \$1.10 \$1.16 \$2.22 \$2.29 |
| Cash dividends declared \$0.48 \$0.45 \$0.96 \$0.90 |
| SELECTED RATIOS From continuing operations Return on Average common shareholders' equity 18.13 % 20.77 % 17.36 % 21.03 % Average assets 1.67 1.74 1.58 1.75 Net interest margin 3.76 3.63 3.70 3.65 Noninterest income to total revenue 55.86 56.96 55.75 56.74 Efficiency (b) 57.65 57.29 57.78 57.57 From net income |

| Average assets | 1.67 | 1.68 | 1.65 | 1.67 | |
|--------------------------|--------------|-------|-------|-------|-------|
| Net interest margin | 3.76 | 3.41 | 3.64 | 3.43 | |
| Noninterest income to to | otal revenue | 55.86 | 58.92 | 56.51 | 58.60 |
| Efficiency (c) | 57.65 5 | 5.70 | 56.87 | 56.53 | |

- (a) Excludes amortization of goodwill.
- (b) Excludes amortization and distributions on capital securities.
- (c) Excludes amortization, distributions on capital securities and residential mortgage banking risk management activities.

Consolidated Financial Highlights

The PNC Financial Services Group, Inc.

Dollars in millions, June 30 March 31 Dec. 31 Sept. 30 June 30 except per share data 2001 2001 2000 2000 2000

BALANCE SHEET DATA

Assets \$70,013 \$70,966 \$69,844 \$69,884 \$68,885 Earning assets 58,326 60,548 59,373 60,142 59,334 Loans, net of unearned

income 44,167 45,626 50,601 49,791 50,281

Securities available for

sale 11,258 11,976 5,902 6,490 5,315 Loans held for sale 1,613 1,765 1,655 2,127 2,305

Investment in

 discontinued operations
 356
 347
 292

 Deposits
 45,826
 47,189
 47,664
 47,494
 46,381

 Borrowed funds
 12,119
 12,279
 11,718
 12,299
 13,028

 Shareholders' equity
 6,748
 6,781
 6,656
 6,383
 6,157

Common shareholders'

equity 6,532 6,470 6,344 6,071 5,844

Book value per common

share 22.60 22.39 21.88 21.01 20.22 Loans to deposits 96 % 97 % 106 % 105 % 108 %

CAPITAL RATIOS

Leverage 8.1 % 7.8 % 8.0 % 6.9 % 6.7 % Common shareholders' equity to total assets 9.33 9.12 9.08 8.69 8.48

ASSET QUALITY RATIOS

Nonperforming assets to total loans, loans held for sale and foreclosed

assets .85 % .81 % .71 % .68 % .67 %

Allowance for credit

losses to total loans 1.53 1.48 1.33 1.36 1.34

Allowance for credit losses to nonperforming

loans 180.48 200.89 208.98 219.16 217.04

Net charge-offs to

average loans (For the three months ended) .40 .65 .32 .24 .27

Three months ended Six months ended

ANALYSIS OF 2001 RESULTS June 30 June 30
Per Per

In millions, except per Net Diluted Net Diluted share data Income Share Income Share

Net income \$295 \$1.00 \$595 \$2.01

Cumulative effect of

accounting change 5 .02

Results before cumulative effect of accounting

change 295 1.00 600 2.03

| Venture capital activities | 22 | .08 | 49 | .17 |
|----------------------------|-------|--------|-------|--------|
| 317 | 1.08 | 649 | 2.20 | |
| Discontinued operations | | | (40) | (.14) |
| Loans designated for exit | | | 27 | .09 |
| Severance costs | | 5 | .02 | 2 |
| Adjusted results | \$317 | \$1.08 | \$641 | \$2.17 |

Consolidated Statement of Income

The PNC Financial Services Group, Inc.

| The PNC Financial Services Group, Inc. |
|---|
| |
| Three months ended Six months ended |
| Dollars in millions, June 30 June 30 except per share data 2001 2000 2001 2000 |
| |
| Interest Income |
| Loans and fees on loans \$839 \$1,009 \$1,820 \$1,993 Securities available for sale 177 97 299 191 |
| Securities available for sale 177 97 299 191 Loans held for sale 31 52 68 116 |
| Other 32 22 64 41 |
| Total interest income 1,079 1,180 2,251 2,341 |
| Interest Expense |
| Deposits 334 397 731 766 |
| Borrowed funds 180 238 401 475 |
| Total interest expense 514 635 1,132 1,241 |
| Net interest income 565 545 1,119 1,100 |
| Provision for credit losses 45 35 125 66 |
| Net interest income |
| less provision |
| for credit losses 520 510 994 1,034 |
| Noninterest Income |
| Asset management 214 196 437 382 Fund servicing 182 164 363 319 |
| C! |
| Service charges on deposits 54 50 104 100 Brokerage 55 60 109 131 Consumer services 58 51 113 98 Corporate services 76 80 152 162 |
| Consumer services 58 51 113 98 |
| Corporate services 76 80 152 162 |
| Corporate services 76 80 152 162 Equity management (30) 48 (69) 135 |
| Net securities gains (losses) 17 46 (3) |
| Other 94 79 166 132 |
| Total noninterest income 720 728 1,421 1,456 |
| Noninterest Expense |
| Staff expense 418 396 839 807 |
| Net occupancy 54 48 107 101 |
| Equipment 60 55 117 111 |
| Amortization 27 28 53 56 |
| Marketing 16 19 25 32 Distributions on |
| capital securities 16 17 33 33 |
| Other 198 217 390 432 |
| Total noninterest expense 789 780 1,564 1,572 |
| Income from continuing |
| operations before income taxes 451 458 851 918 |
| Income taxes 156 159 291 317 |
| Income from continuing |
| operations 295 299 560 601 |
| Income from discontinued operations |
| (less applicable income |
| taxes of \$10, \$0, and \$15) 16 40 22 |
| Net income before cumulative effect of accounting change 295 315 600 623 |
| Cumulative effect of accounting |
| change (less applicable income taxes |
| of \$2) (5) |
| Net income \$295 \$315 \$595 \$623 |
| |
| Earnings Per Common Share |
| Continuing operations |
| Basic \$1.01 \$1.01 \$2.03 |
| Diluted 1.00 1.01 1.89 2.02 |
| Net income Basic \$1.01 \$1.07 \$2.03 \$2.11 |
| ρωσις ψ1.01 φ2.03 φ2.11 |
| |

| Diluted | | 1.06 | 2.01 | 2.09 |
|----------------------|------------|-----------|------|------|
| Cash Dividends De | clared Per | Common | | |
| Share | .48 | .45 | .96 | .90 |
| Average Common S | Shares Out | standing | | |
| Basic | 288 | 290 | 289 | 291 |
| Diluted | 291 | 292 | 292 | 293 |
| | | | | |
| Details of Net Inter | est Income | 2 | | |
| The PNC Financial S | Services G | oup, Inc. | | |

Net Interest Income

Three months ended Six months ended Taxable-equivalent basis June 30 June 30 2001 2000 2001 2000 In millions Interest income Loans and fees on loans \$844 \$1,013 \$1,829 \$2,001 Securities available for sale 178 98 300 193 Loans held for sale 31 52 68 116 Other 30 22 63 1,083 1,185 Total interest income 2,260 2,351 Interest expense 334 Deposits 397 731 766 Borrowed funds 475 180 238 401 Total interest expense 514 635 1,132 1,241 Net interest income \$569 \$550 \$1,128 \$1,110

Lending revenue to total revenue 23 % 23 % 23 % 23 %

Net Interest Income by Quarter

Taxable-equivalent basis Three months ended - in June 30 March 31 Dec. 31 Sept. 30 June 30 millions 2001 2001 2000 2000 Interest income Loans and fees on loans \$844 \$985 \$1,031 \$1,028 \$1,013 Securities available 178 122 97 99 98 for sale Loans held for sale 31 37 41 47 Other 30 33 26 30 Total interest income 1,083 1,177 1,195 1,204 Interest expense Deposits 334 397 453 434 397 180 221 Borrowed funds 204 236 238 Total interest expense 514 618 657 670 635 Net interest income \$569 \$559 \$538 \$534 \$550

24 %

23 %

24 %

Details of Net Interest Margin

Lending revenue to total

revenue

The PNC Financial Services Group, Inc.

Net Interest Margin

Three months ended Six months ended June 30 June 30 Taxable-equivalent basis 2001 2000 2001 2000 Average yields/rates Yield on earning assets Loans and fees on loans 7.46 % 8.03 % 7.72 % 7.95 % Securities available for sale 6.07 6.50 6.06 6.35 Loans held for sale 7.06 8.11 7.19 7.76 7.94 7.01 8.03 6.99 Other Total yield on earning assets 7.19 7.86 7.44 7.76

23 % 22 %

Rate on interest-bearing liabilities

Deposits 3.60 4.30 3.92 4.17

Borrowed funds 5.09 6.54 5.63 6.33

Total rate on interest-bearing liabilities 4.01 4.92 4.38 4.79

Interest rate spread 3.18 2.94 3.06 2.97

Impact of noninterest-bearing sources .58 .69 .64 .68

Net interest margin 3.76 % 3.63 % 3.70 % 3.65 %

Net Interest Margin by Quarter

Taxable-equivalent basis June 30 March 31 Dec. 31 Sept. 30 June 30 Three months ended 2001 2001 2000 2000 2000 Average yields/rates Yield on earning assets Loans and fees on loans 7.46 % 7.96 % 8.16 % 8.13 % 8.03 % Securities available for 6.07 6.08 6.53 6.41 6.50 Loans held for sale 7.06 7.31 8.32 8.77 8.11 Other 7.94 7.20 7.80 8.05 7.01 Total yield on earning assets 7.19 7.67 7.99 7.98 7.86 Rate on interest-bearing liabilities 3.60 4.22 4.66 4.58 4.30 Deposits Borrowed funds 5.09 6.15 6.83 6.85 6.54 Total rate on interestbearing liabilities 4.01 4.75 5.16 5.18 4.92 Interest rate spread 3.18 2.92 2.83 2.80 2.94 Impact of noninterest-bearing sources .58 .70 .77 .74 .69 Net interest margin 3.76 % 3.62 % 3.60 % 3.54 % 3.63 %

Noninterest Income and Expense by Quarter

The PNC Financial Services Group, Inc.

Noninterest Income by Quarter

Three months ended June 30 March 31 Dec. 31 Sept. 30 June 30 - in millions 2001 2001 2000 2000 2000 \$214 \$223 \$219 \$208 \$196 Asset management 182 181 167 168 164 Fund servicing
 Service charges on deposits
 54
 50
 56
 50
 50

 Brokerage
 55
 54
 57
 61
 60
 58 55 56 55 51 76 76 94 86 80 Consumer services 94 Corporate services Equity management (30) (39) 1 (3) 17 29 16 Net securities gains 94 72 69 68 79 Other Total noninterest income \$720 \$701 \$735 \$700 \$728

Noninterest income to total

revenue 55.86 % 55.63 % 57.74 % 56.73 % 56.96 %

Noninterest Expense by Quarter

| Three months ended | Jui | ne 30 M | arch 31 | Dec. | 31 Sept | . 30 June 30 |
|--------------------------|-------|---------|---------|-------|---------|--------------|
| - in millions | 2001 | 2001 | 2000 | 200 | 00 200 | 0 |
| Staff expense | \$418 | 3 \$42 | 1 \$43 | 10 \$ | 399 \$ | 396 |
| Net occupancy | 54 | 1 53 | 52 | 50 | 48 | |
| Equipment | 60 | 57 | 59 | 54 | 55 | |
| Amortization | 27 | 26 | 27 | 27 | 28 | |
| Marketing | 16 | 9 | 22 | 16 | 19 | |
| Distributions on capital | | | | | | |
| securities | 16 | 17 | 17 | 17 | 17 | |
| Other | 198 | 192 | 165 | 184 | 217 | |
| Total noninterest exp | ense | \$789 | \$775 | \$752 | \$74 | 7 \$780 |

(a) Excludes amortization and distributions on capital securities.

Consolidated Balance Sheet

The PNC Financial Services Group, Inc.

| Ju | ine 30 De | ecember | 31 June | 30 |
|---|---------------------|---------------------------------|---------------------------------|------------------------------------|
| In millions, except par value Assets | | | | |
| Cash and due from banks Short-term investments Loans held for sale Securities available for sale | 1, | 793 613 1 11,258 | 1,151 1,655 2 5,902 | 1,377 2,305 5,315 |
| \$1,073, \$999 and \$732 Allowance for credit losse Net loans | S | 44,167 (675) 2 49,9 | 50,601 (675) 926 49,0 | 50,281 (675) 606 |
| Goodwill and other amortization discontinued | able asse | ets 2,4 | 105 2,4 | 68 2,497 |
| Liabilities | φ. σ,σ | | σ,σ φο | , 0,000 |
| Deposits Noninterest-bearing Interest-bearing Total deposits Borrowed funds | \$! 36,8 45,8 | 9,009 817 3 26 47 | \$8,490 9,174 3 7,664 46 | \$8,866 7,515 5,381 |
| Federal funds purchased Repurchase agreements Bank notes and senior de Federal Home Loan Bank Subordinated debt Other borrowed funds | bt borrowin 2 | 4,496 igs 2, 3,349 797 | 6,110 ,464 5 2,407 649 | 6,878 500 1,339 2,426 999 |
| Total borrowed funds Other Total liabilities | 4,472 62,41 | 2,958 7 62,3 | 8 2,471 340 61,8 | 880 |
| Mandatorily redeemable ca securities of subsidiary trus | pital sts | 848 | 848 | 848 |
| Shareholders' Equity Preferred stock Common stock - \$5 par valu | ıe | - | 7 | |
| Authorized 800, 450 and Issued 353 shares Capital surplus | 1, 1,2 | ,764 57 1, | 1,764 1 303 1,2 | 287 |
| Retained earnings Deferred benefit expense Accumulated other compre | 7 | (25) | (25) | 6,358 (18) |
| from continuing operations Accumulated other compre | ; | (60) | (43) | (138) |
| from discontinued operation Common stock held in treas | ns | | (45) | (116) |
| cost: 64, 63 and 64 shares Total shareholders' equity Total liabilities, capital securities and shareholde | ′ | (3,203) 6,748 | (3,041) 6,656 | (2,987) 6,157 |
| equity | \$70,013 | \$69,8 | 844 \$68, | ,885 |

Consolidated Average Balance Sheet Data

The PNC Financial Services Group, Inc.

Three months ended Six months ended

June 30 June 30

2001 2000 2001 In millions 2000

Assets

Interest-earning assets

\$1,720 \$2,577 \$1,862 \$2,948 Loans held for sale Securities available for sale 11,710 6,009 9,895 6,068

Loans, net of unearned income

Consumer 9,096 9,209 9,090 9,228 8,459 12,571 10,554 12,577 Residential mortgage Commercial 20,271 22,042 20,575 21,917 Commercial real estate 2,572 2,682 2,576 2,690 4,149 3,049 4,024 3,004 Lease financing

Other 459 676 490 682

Total loans, net of unearned

income 45,006 50,229 47,309 50,098 1,562 1,276 1,592 1,194 Other

Total interest-earning assets 59,998 60,091 60,658 60,308 Noninterest-earning assets 10,718 8,566 10,589 8,192

Investment in discontinued

operations 448 103 430

448 103 430 \$70,716 \$69,105 \$71,350 \$68,930 Total assets

Liabilities

Interest-bearing liabilities

Deposits

Demand and money market \$20,944 \$18,549 \$20,707 \$18,125

1,936 2,107 1,928 2,123 Retail certificates of deposit 12,662 14,403 13,190 14,497

Other time 537 641 551 639 Deposits in foreign offices 1,096 1,483 1,248 1,486

Total interest-bearing

deposits 37,175 37,183 37,624 36,870 14,030 14,422 14,201 14,877 Borrowed funds

Total interest-bearing

51,205 51,605 51,825 51,747 liabilities Noninterest-bearing deposits 8,229 8,357 8,210 8,028

3,777 2,290 3,803 2,341 Other Total liabilities 63,211 62,252 63,838 62,116

Mandatorily redeemable capital

securities of subsidiary trusts 848 848 848 848

Shareholders' Equity 6,657 6,005 6,664 5,966

Total liabilities, capital securities and shareholders'

\$70,716 \$69,105 \$71,350 \$68,930 equity

Common Shareholders' Equity \$6,437 \$5,692 \$6,398 \$5,653

Consolidated Average Balance Sheet Data by Quarter

The PNC Financial Services Group, Inc.

Three months ended - in June 30 March 31 Dec. 31 Sept. 30 June 30

millions 2001 2001 2000 2000 2000

Interest-earning assets

Loans held for sale \$1,720 \$2,005 \$1,991 \$2,151 \$2,577

Securities available for

sale 11,710 8,061 5,928 6,179 6,009

Loans, net of unearned

income

9,096 9,085 9,081 9,174 9,209 Consumer Residential mortgage 8,459 12,673 12,838 12,405 12,571 Commercial 20,271 20,882 21,109 21,800 22,042 Commercial real estate 2,572 2,580 2,670 2,688 2,682 Lease financing 4,149 3,897 3,639 3,238 3,049 Other 459 520 591 646 676

Total loans, net of

unearned income 45,006 49,637 49,928 49,951 50,229

1,562 1,831 1,322 1,445 1,276 Other

```
Total interest-earning
                  59,998 61,534 59,169 59,726 60,091
Noninterest-earning assets 10,718 10,251 9,214 8,857 8,566
Investment in discontinued
operations
                           207
                                570 515
                                             448
                  $70,716 $71,992 $68,953 $69,098 $69,105
   Total assets
Liabilities
Interest-bearing liabilities
 Deposits
```

Demand and money

\$20.944 \$20.468 \$19.762 \$18.914 \$18.549 market Savings 1,936 1,919 1,937 2,020 2,107

Retail certificates of

deposit 12,662 13,724 14,795 14,776 14,403 Other time 537 565 587 619 Deposits in foreign

offices 1,096 1,402 1,579 1,342 1,483

Total interest-bearing

37,175 38,078 38,660 37,671 37,183 deposits Borrowed funds 14,030 14,375 11,738 13,518 14,422

Total interest-bearing

liabilities 51,205 52,453 50,398 51,189 51,605 Noninterest-bearing deposits 8,229 8,190 8,304 8,239 8,357 3,777 3,830 2,978 2,637 2,290 Other Total liabilities 63,211 64,473 61,680 62,065 62,252

Mandatorily redeemable capital securities of

subsidiary trusts 848 848 848 848 848

Shareholders' Equity 6,657 6,671 6,425 6,185 6,005

Total liabilities. capital securities and shareholders'

\$70,716 \$71,992 \$68,953 \$69,098 \$69,105 equity

Common Shareholders' Equity \$6,437 \$6,360 \$6,113 \$5,873 \$5,692

Loan Portfolio and Allowance For Credit Losses by Quarter

The PNC Financial Services Group, Inc.

Loan Portfolio

June 30 March 31 Dec. 31 Sept. 30 June 30 Period ended - in millions 2001 2001 2000 2000 2000 Consumer \$9,114 \$9,049 \$9,133 \$9,174 \$9,213 Residential mortgage 8,219 8,806 13,264 12,563 12,470 Commercial 19,552 20,676 21,207 21,198 22,140 Commercial real estate 2,557 2,590 2,583 2,676 2,687 Lease financing 5,354 5,080 4,845 4,498 3,834 Other 444 487 568 646 669 Total loans 45,240 46,688 51,600 50,755 51,013 Unearned income (1,073) (1,062) (999) (964) (732) Total loans, net of unearned income \$44,167 \$45,626 \$50,601 \$49,791 \$50,281

Allowance For Credit Losses

June 30 March 31 Dec. 31 Sept. 30 June 30 Three months ended in millions 2001 2001 2000 2000 2000 Beginning balance \$675 \$675 \$675 \$675 Charge-offs (10) (10) (12) Consumer (11) (11)Residential mortgage (1) (4)(1)(1)Commercial (41)(78)(35)(27)(30)Commercial real estate (1)(2)

(5) (3)(3) Lease financing (2) Total charge-offs (57) (91) (55) (43) (43)

Recoveries

5 6 5 5 Consumer

| Residential mortgage Commercial Commercial real estate Lease financing Total recoveries | 6 2 12 | 6 | 1 7 1 15 | 4 4 13 | 1 3 | |
|---|---|-------------|---------------------------|-------------------------|---------------------|-------|
| Net charge-offs Consumer Residential mortgage Commercial Commercial real estate Lease financing Total net charge-offs | | (72) (3) | (3) (28) (1) (2) | (1) (23) 2 (2) | (27) (1) | 4) |
| Provision for credit losses | 45 | 80 | 4(|) 3 | 0 35 | j |
| Ending balance | \$675 | \$67 | 5 \$6 | 75 \$ | 675 | \$675 |
| Nonperforming Assets by | Quartei | r | | | | |
| The PNC Financial Service | s Group | , Inc. | | | | |
| Nonperforming Assets by | Туре | | | | | |
| June 30 Period ended - in millions Nonaccrual loans | | | | | | |
| Commercial Commercial real estate Residential mortgage Consumer Lease financing Total nonaccrual loans Troubled debt restruct loans | 20 4 4 12 374 tured 6 | 3 6 3 | 1 4 2 2 2 30 3 | 3 1 26 3 2 23 | 34 3 3 308 | 311 |
| Total nonperforming loa | ns 3 | /4 | ろろり | 323 | 308 | 311 |

Total nonperforming loans 374 336 323 308 Foreclosed and other assets Commercial real estate 2 2 3 4 4 Residential mortgage 3 7 8 8 Other 11 41 38 34 29 Total foreclosed and other assets 16 50 49 46 42 Total nonperforming \$390 \$386 \$372 \$354 \$353

Nonperforming Assets by Business

assets

June 30 March 31 Dec. 31 Sept. 30 June 30 Period ended - in millions 2001 2001 2000 2000 2000 PNC Bank Regional Community Banking \$51 \$61 \$47 \$82 \$96 Corporate Banking 258 210 219 156 153 Secured Finance PNC Real Estate Finance 23 25 9 22 19 PNC Business Credit 38 33 36 32 22 3 4 2 PNC Advisors 6 8 Other 17 53 59 56 55 Total nonperforming \$390 \$386 \$372 \$354 \$353 assets

Change in Nonperforming Assets

2001 In millions March 31 \$386 Transferred from accrual 200 Principal reductions (58)Sales (93)Charge-offs and other (45)

June 30 \$390

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