

PNC Bank Ranks No. 1 Among Small Business Lenders in Delaware With \$6.59 Million in SBA Loans

- Tops in State for Loan Units and Dollar Volume Based On FFIEC Data -

PRNewswire-FirstCall
WILMINGTON, Del.

PNC Bank, a member of The PNC Financial Services Group, Inc. (NYSE: PNC) supported small business owners across Delaware with \$6.59 million in U.S. Small Business Administration loans, which ranks No. 1 in total dollar volume.

PNC Bank, recognized by the SBA as a Preferred Lender for its ongoing proficiency in processing SBA-guaranteed loans, achieved the top ranking in Delaware for the U.S. government's new reporting period of Oct. 1, 2004, to Sept. 30, 2005.

"PNC's ranking as the No. 1 small business lender in Delaware reflects our commitment to make borrowing easier and more convenient for small businesses," said Jeffrey Schmidt, manager of business banking, PNC Bank, across eight states and the District of Columbia. "Our business bankers will work closely with our customers to help choose the right solutions to meet their financial needs."

PNC Bank provides a wide range of credit solutions to small businesses, ranging from conventional loans, the PNC Capital Access Program, SBA loans and other government-sponsored lending programs.

Results released Sept. 30 by the Federal Financial Institutions Examination Council show that PNC also ranked No. 1 in Delaware for overall small business loan units under \$100,000 (1,253 loans) and the related dollar volume (\$43.1 million) for 2004. The FFIEC is a formal interagency body that prescribes standards for the federal examination of financial institutions by the Federal Reserve System, the Office of the Comptroller of the Currency and other agencies.

PNC Bank, Delaware, is a member of the PNC Financial Services Group, Inc. PNC is one of the nation's largest diversified financial services organizations providing consumer and business banking; specialized services for corporations and government entities, including corporate banking, real estate finance and asset-based lending; wealth management; asset management and global fund services.

SOURCE: The PNC Financial Services Group, Inc.

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